1st course(s) recommended for Marketing - MKT 205

| | Fall Semester | # of Credits | Spring Semester | # of Credits | Total Year Credits |
|----------------------|--|-----------------|---|-----------------|-----------------------|
| 1st Year | DWC 101 (4 credit hrs; Honors 5 credit hrs) | 4 | DWC 102 (4 credit hrs; Honors 5 credit hrs) | 4 | |
| | ACC 203 Financial Accounting | 3 | ACC 204 Managerial Accounting (ACC 203) | 3 | |
| | ECN 101 Principles of Economics: Micro (Social Science Core) | 3 | FIN 113 Data Applications in Business * | 3 | |
| | MKT 205 Principles of Marketing | 3 | ECN 102 Principles of Economics: Macro (Social Science Core) | 3 | |
| | MTH 108 Math Business Analysis II or higher (<i>Quantitative Reasoning Core</i>) | 3 | Core | 3 | |
| | | 16 | | 16 | 32 |
| 2 nd Year | DWC 201 (4 credit hrs; Honors 5 credit hrs) | 4 | DWC 202 (4 credit hrs; Honors 5 credit hrs) | 4 | |
| | MKT 335 Buyer Behavior (MKT 205) | 3 | MTH 217 Introduction to Statistics ** | 3 | |
| | Core | 3 | MGT 301 Organizational Behavior | 3 | |
| | Core | 3 | Core | 3 | |
| | Core | 3 | Core | 3 | |
| | | 16 | | 16 | 32 |
| 3 rd Year | FIN 207 Managerial Finance I (ACC 203 and ECN 101 or 102) | 3 | FIN 310 Operations Mgmt. (MTH 217) *** | 3 | |
| | MKT Elective | 3 | MGT 330 Legal Environment Business I | 3 | |
| | Core | 3 | MKT 426 International Marketing (Diversity Proficiency) | 3 | |
| | Core | 3 | Core | 3 | |
| | Core | 3 | Free Elective | 3 | |
| | | 15 | | 15 | 30 |
| 4 th Year | MKT 434 Marketing Research (MKT 205 and MTH 217) | 3 | MKT 480 Capstone (ACC 204; FIN 113, 207, 310; MGT 301; MKT 205, 335, 434) | 3 | |
| | MKT Elective | 3 | MKT Elective | 3 | |
| | Free Elective | 3 | Free Elective | 3 | |
| | Free Elective | 3 | Free Elective | 3 | |
| | Free Elective | 3 | | | 1 |
| | | 15 | | 12 | 27 |
| *Graduation Re | equirement includes a minimum of 120 credit hours* | | Total Program of Stu | ıdy Credits | 121 |

Currently, MKT Majors fulfill the Social Science and Quantitative Reasoning Cores and the Diversity Proficiency.

Core requirements include foundational components and satisfaction of all proficiencies.

Foundational Component: DWC - 4 semester sequence, 16-20 cr. Theology (200 & 300 level) - 6 cr. Philosophy (1 Ethics) - 6 cr. Natural Science - 3 cr. Natural Science - 3 cr. Proficiencies: Intensive Writing - I Intensive Writing - II Intensive Writ

Major Requirements (MKT Courses):

- MKT 205, 335, 426, 434, 480
- MKT Electives (3)
- ACC 203, 204
- ECN 101, 102
- FIN 113 *required by end of sophomore year
- FIN 207

- FIN 310 ***required by end of junior year
- MTH 108 or higher
- MTH 217 **required by end of sophomore year
- MGT 301, 330