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Mark Fitzgibbon is a Principal and the Director of Research at Sandler O'Neill + Partners, L.P. As Director of Research, Mr. Fitzgibbon manages and develops the firm's research product and its team of 25 equity analysts. Mr. Fitzgibbon's research team has been recognized by The Wall Street Journal, Institutional Investor magazine, The Financial Times and Forbes for stock picking prowess and earnings estimate accuracy. In addition to serving as Director of Research, Mr. Fitzgibbon is responsible for coverage of the regional banks in the Northeast. In 2012, he was ranked as the # 1 Stock Picker of Commercial Banks in the United States by The Financial Times. Mr. Fitzgibbon is also a Trustee of the firm's 401k/Profit Sharing Plans. He joined Sandler O'Neill in 1995 as an analyst covering banking companies. Prior to joining the firm, Mr. Fitzgibbon held analyst positions at Smith Barney and The Boston Company.

Mr. Fitzgibbon holds a Bachelor of Arts in Economics from Boston College and a Master of Business Administration in Finance from Providence College. He holds the Chartered Financial Analyst designation and is a member of The CFA Institute and The Banc Analyst Association of Boston.